



Reasons to Buy with Steve and Sami

Knowledge of the Real Estate Market - Through daily evaluation of new listings and sales, Steve and Sami have a constant pulse of the dynamic real estate market which will help you make informed real estate decisions.

Desire for Goodwill – Steve and Sami are not just interested in helping people buy homes, but also their goodwill in the form of referrals. A large percentage of their business comes from past clients and referrals.

Relocation Expertise - Steve and Sami have worked with most of the major relocation companies in the U.S. including Cendant Mobility, Prudential Relocation, Executive Relocation, Cross Country Relocation, Weichert Relocation, The Relocation Center, Relocation Plus, and GMAC. They understand the needs of the out of state transferees and enjoy educating them about southeastern Wisconsin and helping them get settled in a community.

Knowledge of Financing – Steve and Sami are well versed on the wide variety of mortgage products available today. In addition, they can refer you to several service oriented loan officers in the area.

Personal Concierge Service - Steve and Sami keep a database of qualified local contractors for a variety of professional services, from handymen to babysitters.

New Construction Expertise - Through years of experience and building his own home, Steve has extensive knowledge of all the major components of a home, to help you make intelligent buying decisions. In addition Sami has prior experience with new construction.

Home Inspectors - Steve and Sami can refer you to several home and basement inspectors they have worked with over the years. In addition, should a defect be identified in the inspection process, they will have it personally evaluated for discussion and negotiation with the seller. Your presence is welcome, but not required at an inspection.

Investment Real Estate Experience – As an owner of his own investment real estate, Steve has first hand experience with investment real estate, and can consult with you about all facets, including: acquiring, selling for profit, property management, and 1031 Exchanges.

Licensed Personal Assistant – Sami Puls, an experienced licensed agent, works with Steve to provide 7 day per week personal service.